

IP Prequalification Form

Please take a moment to fill out our prequalification form and email to [project@valcom.com](mailto:project@valcom.com).

Date: \_\_\_\_\_

<b>Company Information</b> Company _____ Address _____ City _____ State _____ Zip Code _____ Phone _____ Fax _____ Website _____	<b>Contact Person Information</b> Name _____ Email _____ Cell _____ Fax _____
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Are you a Cisco Certified Voice Partner  
 Gold  Silver  Select  Premier  No

If you answered no, do you currently sell other IP voice solutions? Explain \_\_\_\_\_

How many employees work at your company? \_\_\_\_\_ How many years your company has been in business? \_\_\_\_\_

What are your total yearly sales?  
 >1 mil  5-10 mil  
 1-2 mil  10-20 mil  
 3-5 mil  > 20 mil

Do you have on staff Network Certified Engineers?  
 CCIE  CCNP  No  
 Other qualifications \_\_\_\_\_

What markets do you service?  
 Financial  Higher Education  
 Government  Hospitality  
 Healthcare  K-12  
 Other \_\_\_\_\_

Is your company proficient and experienced in programming the following?

IP Address <input type="checkbox"/> yes <input type="checkbox"/> no	Multicasting <input type="checkbox"/> yes <input type="checkbox"/> no
Subnet Mask <input type="checkbox"/> yes <input type="checkbox"/> no	Broadcasting <input type="checkbox"/> yes <input type="checkbox"/> no
Gateways <input type="checkbox"/> yes <input type="checkbox"/> no	Unicasting <input type="checkbox"/> yes <input type="checkbox"/> no
Routers <input type="checkbox"/> yes <input type="checkbox"/> no	Packet Capturing <input type="checkbox"/> yes <input type="checkbox"/> no
VLAN's <input type="checkbox"/> yes <input type="checkbox"/> no	PoE Switches <input type="checkbox"/> yes <input type="checkbox"/> no

If you answered "No" to any of the above, do you agree that prior to purchasing Valcom VoIP based equipment, you will either partner with a company that specializes in networking, or secure equivalent end user network resources?  yes  no

Do you agree to provide, either through your company or a qualified partner, any and all network expertise for jobs utilizing Valcom VoIP based equipment and to be totally responsible for any required network setup, programming and troubleshooting?  yes  no

I hereby declare that all information furnished above is true and correct and understand that false or inaccurate information will be the basis to deny procurement of Class Connection IP Products. Initials \_\_\_\_\_

**Office Use Only**

Approved  Not Approved

Note \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_